



Pro Safety
Management

We can make your
business **100% H&S**
Compliant within 3 months

WHO WE PARTNER WITH

CEO, Directors and Health & Safety Professionals who want to instantly achieve compliance, without having sleepless nights and constant worry.

There are so many telecoms businesses that are struggling right now. This frustrates me, because they have incredible products and services that can make the world a better place and really help people.

They're struggling because they simply don't have the right resources, skills and processes to manage operational risks.

In 2020, we pioneered a systematic 3-step approach to health & safety compliance, tailored to your unique needs.

We have since been guiding network operators, towercos, altnets, and network installation businesses, converting health and safety compliance from a stumbling block into a strategic asset.

Partner with us to optimise your risk management and enhance your business resilience.

I'm genuinely **passionate** about helping telecoms businesses **achieve 100% compliance**.

Here are the common mistakes I see people making:

Lack of Skill

These are businesses that already have talented people in their organisations but lack the experience and knowledge to manage health and safety risks. Consequently, they don't take accountability for controlling risks, and therefore their businesses are non-compliant.

Too Many Processes

These are businesses that have inefficient processes which provide no value in managing health & safety risks. This results in business sacrificing too much time, money and energy to achieve compliance.

Lack of Resources

Internal health & safety resources are struggling to cope with supporting new or existing operational activities.

As the business continues to scale, risks become uncontrolled and non-compliance becomes widespread.

And so directors and senior managers are left feeling exposed to potential prosecution.



Alex Burbridge

Pro Safety Management CEO



OVERCOMING FEAR OF NON-COMPLIANCE

My observation is that CEOs, Directors and H&S Professionals are in FEAR about their personal liabilities when it comes to health & safety compliance.

I have always found that the biggest problems in health & safety management are:

- Ability to resource competent health & safety support
- Optimising a repeatable health and safety framework
- Lack of competency and confidence to manage H&S risks

Let's be honest, how much risk are you willing the business to take without proper health & safety controls in place?

For most businesses, the risk exposure could cost thousands, or even millions, in unforeseen liabilities and non-compliance penalties.

Not only that, businesses which have a strong safety record are seen as trusted and competent to deliver safe and secure products and services.

Not to mention failing to consider the wellbeing of your employees has major impact on the culture of your business. If you don't change this culture, it's likely that your talent will seek employment elsewhere.

Pro Safety Management is THE PLACE where ambitious CEOs, Directors and H&S Professionals can find peace of mind that their health & safety risks are managed effectively.

Every day, our customers are supported in being able to control risks more effectively that not only meets legal requirements but also continues their journey in taking a proactive approach to health, safety and wellbeing.

Who benefits from our H&S Services?

CEOs and business owners who fear that operational activities are non-compliant and putting them at personal risk.

H&S Professionals who need additional support in delivering training, risk assessment and specialist Construction Design Management (CDM) support.

Heads of Network Delivery who want to prevent delays due to non-compliance during deployment i.e. 5G, Fibre, IOT, WiFi, Datacentre Build/Upgrade

Facilities Managers with responsibilities for building, repair and maintenance who need H&S support.

Principal Contractors and **Principal Designers** who require professional support in meeting their legal CDM obligations.

Any business requiring assistance with:
ISO 45001
ISO 9001
ISO 27001
ISO 14001
HSG 65

Our Telecoms Health & Safety Packages

	PSM Gold Package H&S Advisory Personalised Safety, Streamlined Compliance	PSM Platinum Package Fully Managed Service Complete Assurance, Unrivalled Support
Kick-start Session to agree on H&S Objectives and Goals	✓	✓
Risk Assessments and Method Statements (RAMS)	✓	✓
Health & Safety Strategy and Coaching Session	✓	✓
Health & Safety Audits & Action Tracking	✓	✓
Access to the PSM Vault	✓	✓
Supplier Performance Assessments	✓	✓
Dedicated Health & Safety Consultant		✓
Design & Delivery of H&S Management Systems		✓
Enhanced Supplier Assessment		✓
Advanced ISO Support		✓
Monthly payment plan	Price ranging from £750 - £5000	Price ranging from £5000 - £25,000
Annual single payment	12 month plan Yearly Save 20%	12 month plan Yearly Save 20%

Which Health & Safety Package is right for you?

PSM Gold Package

H&S Advisory

This package is perfect if you are responsible for a SME telecoms ISP, Altnet, Build company which requires:

- Access to a competent telecoms H&S expert, or requires additional support to manage operational risks.
- A personalised H&S compliance strategy to meet the needs of your customers and stakeholders.
- H&S Audits of site activities and contractors.
- An independent H&S GAP Analysis to identify opportunities for improvement.
- Review of risk assessments, policies and procedures.

Choosing the Gold H&S Advisory Package means choosing a partnership with a leading health and safety consultancy in the telecommunications industry that supports your safety needs while also promoting business efficiency and growth.

PSM Platinum Package

Fully Managed Service

This package is perfect if you are responsible for either a fast growing SME or enterprise business such as a leading telecoms operator, towerco, private network or altnet which requires:

- Dedicated health and safety consultants to either lead on safety or support day-to-day operational requirements.
- Complete management of your health and safety framework and input into your current H&S compliance strategy.
- Supplier assessments for detailed insights into supplier performance, potential risks, and areas for improvement.
- Upskilling of directors, senior leaders and network build teams to become confident and competent.
- Advanced ISO support for achieving and maintaining ISO certifications and ensuring seamless integration of ISO standards into your operations.

Choosing the Platinum Fully Managed Service means investing in a service that delivers more than just compliance - it offers complete peace of mind. You can focus on your core business functions, knowing that your health and safety needs are being expertly managed by a dedicated specialist in the telecommunications industry.

YOUR TELECOMS HEALTH & SAFETY TEAM



ALEX BURBIDGE
CEO OF PRO SAFETY MANAGEMENT

Alex has 20+ years of experience in Health and Safety Leadership and management, having founded Pro Safety Management (PSM) to become one of the leading H&S consultancies in the telecoms sector.

DEAN BODDY
OPERATIONS MANAGER

Dean is our health & safety operations manager with 10+ years of experience. He has a wealth of expertise in working with standards such as ISO 45001, 14001, 9001 and 27001.



JOHN BURBIDGE
HEAD OF CUSTOMER SUCCESS

John leads on working with our customers to establish long-term partnerships, having considerable skills in understanding customer needs in problem-solving, health and safety, working at height and new roads and street works.



DARREN ACKROYD
HEALTH & SAFETY CONSULTANT

With over 20 years of experience in the broadband industry, Darren brings a wealth of knowledge on current H&S regulations and legislation, with a special focus on Construction Design Management Regulations (CDM 2015).



WILL BRYAN
HEALTH & SAFETY CONSULTANT

Will has over 20 years of experience in the health and safety industry having held a variety of senior leadership roles and has gained a wealth of knowledge and expertise in the Telecoms, Construction & Rail industries.



ADAM OLDER
LEAD AUDITOR

Adam has extensive experience in environmental management and ISO standards. He has a strong passion in ensuring companies cover all aspects of environmental awareness, and firmly believes that ISO standards are key to achieving this goal.



WHAT OUR CLIENTS SAY ABOUT US...

Upp



"WE HAVE BEEN ABLE TO IDENTIFY SOLUTIONS TO CONTROL RISKS MORE EFFECTIVELY ACROSS THE ORGANISATION AS WE CONTINUE TO SCALE"

We are grateful to Pro Safety Management for helping us continue to build a positive culture around health and safety within our organisation. We look forward to strengthening our partnership with them as we work towards rolling out our approach to health, safety and wellbeing across 2023 and beyond.

DREW RITCHIE

CHIEF EXECUTIVE OFFICER, UPP BROADBAND



"I HAD A PERSONAL OBJECTIVE TO DELIVER THE UK'S MOST ADVANCED SMART CITY IN PARTNERSHIP WITH SUNDERLAND CITY COUNCIL"

Pro Safety Management designed and delivered a bespoke health and safety framework which set high standards and accountabilities across all build partners related to the Construction Design Management regulations.

CLAIRE VENNERS

GENERAL MANAGER NORTH, BAI COMMUNICATIONS



"EXTREMELY KNOWLEDGEABLE IN THE FIELD OF TELECOMS AND HOW CDM APPLIES TO OUR PROJECTS"

The material was well-organised and easy to understand, and the hands-on exercises helped our project teams apply the concepts in a practical setting. Alex was extremely knowledgeable in the field of telecoms and how CDM applies to our projects providing valuable insights and real-world examples. I highly recommend this training to anyone looking to develop and invest in their network rollout teams.

SIMON WEDD

PROGRAMME MANAGER, VIRGIN MEDIA O2



"WORKED COLLABORATIVELY WITH ME TO UNDERSTAND OUR ORGANISATION"

PSM worked collaboratively with me to understand our organisation at Three and to ensure he delivered a course that was engaging, meaningful and beneficial to us as an organisation. It was also great value for such high quality training. Highly recommended!"

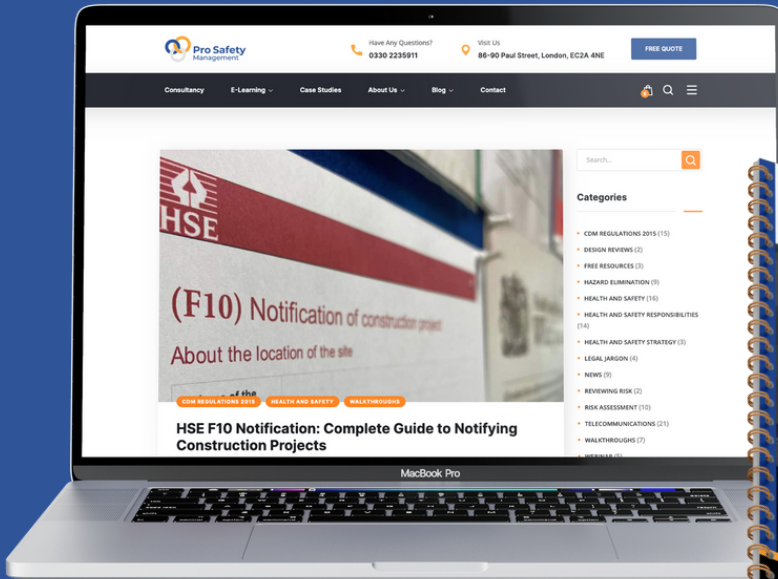
MARK MEAKIN

HEALTH, SAFETY, ENVIRONMENT AND ENERGY LEAD, THREE UK

MORE RESOURCES

As a customer, you can take advantage of the wealth of content and resources available.

Get a Copy of the 21-Day Health & Safety Checklist
<https://www.prosafetymanagement.co.uk/health-and-safety-checklist/>



John Burbidge

Your main points of contact for all queries is Alex.

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Alex Burbidge LinkedIn

Telecoms Health and Safety
News and Insights

The Pro Safety Management
Podcast



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